

Concerto for Private Equity

Disrupt the industry and drive your business forward with Concerto — powerfully simple business modelling and simulations.

Concerto provides Fund Managers and Investment Firms with unparalleled business scenario modelling and simulation.



Pre-deal Due Diligence

Top line revenue growth modelling.
Complex value chain modelling and simulation.



Risk Modelling & Evaluation

Risk-adjusted modelling and simulation.
Risk condition scenarios.



Post-deal Transformation

Future state modelling & simulation
including value chain optimisation and
opportunities modelling.



Merger & Acquisitions / Divestments

Modelling and evaluation of Mergers
& Acquisitions / Divestments.



Interim Management

Visibility of key drivers of business performance
for interim management teams.



Embed Continuous Improvement

Drive productivity and cost reduction across the
value chain with transparency and accountability.



See the future. Act on it today.



Cause and Effect Modelling

Answer the big questions—what's now and what's next? Our unique cause and effect modelling allows you to visualise the future, not just the past.



Parallel Projections

Concerto's high-performance calculation engine powers dynamic and layered business scenarios.



Google Cloud

Powered by Google's world-class infrastructure and enterprise security, with no need for servers or software installation.

Medical & Pharmaceuticals



Revenue

\$347.6m

Actual	+1.5m	+0.4%	347.6m
Budget		Base	346.1m
Target	+2.3m	+0.7%	348.4m

Person Resp.

Serafina Harned



Manufacturing



Revenue

\$447.1m

Actual	+1.5m	+0.4%	447.1m
Budget		Base	414.3m
Target	+2.3m	+0.7%	422.0m

Person Resp.

Kristyn Suman



Enterprise modelling

Dynamic scenarios and simulation

FTE Cost

\$9k /FTE

•Actual	+571	+6.6%	9k
Budget		Base	9k
Target	+51	+0.6%	9k
Scenario 1	+571	+6.6%	9k

Person Resp.

Chery Fiorenza



Values

- ☒ Actual
- ☐ Budget
- ☐ Target

Scenarios

- ☒ Scenario 1
- ☒ Scenario 2
- ☒ Scenario 3

Intuitive tools

Model

Time

Display

VALUES

Result Sum

Scale Default

TITLE

Header Actual

Context Variance

Variance Budget

SPARK

Actual

ADVANCED

Changes On

Values

- ☒ Actual
- ☐ Budget
- ☐ Target

Scenarios

- ☒ Scenario 1
- ☒ Scenario 2
- ☒ Scenario 3

Attributes

☐ Metric

☐ Unit

☒ Person Resp.

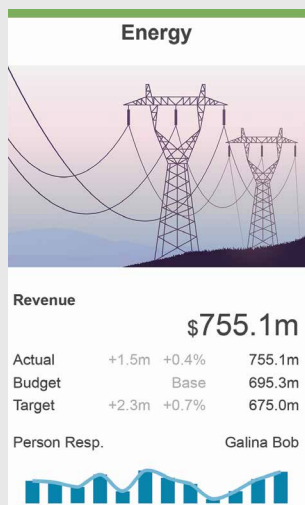
☐ Data Owner

☐ Source

☐ Controllable

Actions

CONCERTO



Integrating operations and finance

Executive dashboards



Excel friendly

	A	B	C	D	E	F	G	H
1	Cost of Goods Sold							
2	<i>Cost of Goods Sold - Actual</i>							
3	Metric	Unit	Jan	Feb	Mar	Apr	May	
4	MID0205 Manufacturing Cost		5,806,696	5,025,026	4,745,858	4,075,854	4,634,190	
5	MID0210 Price of Aluminium		1,769	2,644	2,421	2,644	1,955	
6	MID0211 Volume Sold		5,988	8,765	6,235	3,580	3,827	
7	MID0212 Scrap Volume		1,587	2,055	2,356	585	1,788	
8	MID0208 Fittings		657,371	1,467,619	1,498,194	993,700	1,987,400	
9	MID0209 Glass		4,893,350	5,415,940	1,815,280	3,468,102	2,850,495	
10								
11								
12	<i>Cost of Goods Sold - Budget</i>							
13	Metric	Unit	Jan	Feb	Mar	Apr	May	
14	MID0205 Manufacturing Cost		6,097,031	4,824,025	6,217,074	4,564,956	6,812,259	
15	MID0210 Price of Aluminium		1,716	2,538	2,300	2,380	1,349	
16	MID0211 Volume Sold		5,864	4,259	5,864	4,630	5,494	
17	MID0212 Scrap Volume		2,666	3,404	1,955	4,328	2,557	
18	MID0208 Fittings		624,502	1,496,971	1,123,648	566,409	1,371,306	